

In conjunction with



Pakistan - The Regional Business Hub



14<sup>th</sup> International Exhibition & Conference



# The Premier Stone & Stone Machinery Show

15 - 17 December 2018  
Karachi Expo Centre, Pakistan

[www.stonefairasia.com](http://www.stonefairasia.com)

Owner & Organizer:



Buyer's Database Partner



Strategic Partners



Supporters:



## Stonefair Asia 2018 Exhibition

The Stonefair Asia Exhibition will be one of the most promising and enduring exhibitions of Pakistan to be held in conjunction with Build Asia, Furniture Asia & Property Asia exhibitions. Build Asia will offer the International and Pakistani business community a strategic launch-pad to access the vibrant Pakistani, Afghanistani, Chinese, Middle East and Central Asian Republic Markets. The Event aims to focus on the immense potential of the Building and Construction Industry in Pakistan and will display latest Technological Advancements of Equipments and Techniques in the related fields, providing opportunities to Overseas Exhibitors to interact with local entrepreneurs for joint ventures, transfer of technologies and appointing Agents.



### Exhibitors' Profile

- Abrasives & Sanding Machinery
- Automatic Plant & Equipment
- Computer Assisted Technologies
- Cutting Machines for Blocks
- Diamond Blades & Wires
- Dust Preventing Systems
- Edge Shiners
- Electrical Hand Tools
- Generators/Power Supplies
- Grinding Machinery
- Guillotine & Scissors
- Hydraulic Crushers & Drillers
- Hydraulic Systems
- Inner & Outer Coating Machinery
- Jointed Loading Paddles
- Machine Belts & Conveyor Bands
- Marble Breaking & Crushing Machinery
- Marble Cleaning & Polishing Machinery
- Marble Polishing Machinery
- Marble Processing Machinery & Eqpt
- Marble Waste Processing Machinery
- Marble Waste Water Machinery
- Mine Drilling Machinery
- Ore Enriching Machinery
- Profile Ground & Coating
- Quarry Machinery
- Rock Bolts & Crushers
- Rock Drilling Machinery
- Slate Saws, Variator & Reducer
- Slate Separating & Shining Machinery
- Spindling Machinery
- Stone Beating Machinery
- Stone Carrier Machinery & Equipment
- Stone Collecting Machinery
- Stone Correcting & Crumbling Systems
- Stone Cutting & Sharpening Machinery
- Stone Distinguishing Machinery
- Stone Polishing Machinery
- Stone Quarry Plants & Equipment
- Used Processing Machinery
- Tiles Squaring Machinery
- Tiles Chamfering Machinery
- Unprocessed Blocks & Marbles
- Marble, Granite & Onyx
- Slate Stones & Sandstones
- Natural Decorating Stones
- Plate Marble & Products
- Decorative Marble Products
- Marble & Onyx Handicrafts
- Floor & Wall Tiles & Claddings
- Marble Powder Products
- Packaging Systems
- Adhesives & Epoxies
- Natural Chemicals for Cleaning & protecting Stone Surfaces

## Stonefair Asia Exhibition

### Event Details

Title	: Stonefair Asia 2018 Int'l Exhibition & Conference
Frequency	: Annual
Exhibition Dates	: 15 - 17 December, 2018
Timings	: 10:00 am – 7:00 pm
Exhibit Area	: Approx. 4000 sq.m
No. of Participating Countries expected	: 20
Major Participating Countries	: Italy, Bahrain, China, Germany, Malaysia, Russia, Saudi Arabia, Turkey, U.A.E, Ukraine, Iran, Oman
Expected no. of Trade Visitors	: Approximately 30,000

\* Exclusive of all Govt. Taxes    \*\* 13% Tax applicable on tariff

Co-organizer:



**Pakistan Stone Development Company**

ICCI Building, 2nd Floor,  
Maive Area, G-8/1, Islamabad  
Tel: (92-51) 9263465-7 Fax: (92-51) 9263464  
URL : www.pasdec.org

### Visitors' Profile

- Government Bodies & Decision Makers
- Associations and Trade Bodies
- Technocrats, Engineers & Architects
- Academia & Scientists / Landscape Architects
- Interior Designers, Renovation Designers
- Equipment Dealers & Renters
- Building Material Dealers / Suppliers / Distributors
- Foreign companies seeking joint ventures
- Construction Managers / Project Managers
- Contractors & Transporters
- Mine / Quarry Owners
- Processors of Marble & Granite

## Tariff

Shell Scheme Stalls	(min 9 sqm)	: US \$ 300 per sqm
Bare Space inside Halls	(min 18 sqm)	: US \$ 250 per sqm
Outdoor Exhibit Space	(min 80 sqm)	: US \$ 75 per sqm

Stonefair Asia Secretariat:

**Ecommerce Gateway Pakistan (Pvt) Ltd**



**Karachi:**  
8, Kokan Society, Dr. Azhar Hussain Road, Near Kokan Park,  
off: Shaheed-e-Millat Road, Karachi-74000, Pakistan  
Ph: (92-21) 111-222-444, 3870 9970 Fax: (92-21) 3438 0830

**Islamabad:**  
Tel: (92-51) 111-222-444, 486 4661-2 Fax: (92-51) 486 4662

**Lahore:**  
Tel: (92-42) 111-222-444, 3755 2567 Fax: (92-42) 3755 2697



## Pakistan - The Regional Business Hub

Pakistan - the land of numerous unexplored opportunities has recently earned a good name in the international market for being a vibrant and progressive developing country in the world. The Government of Pakistan has adopted a liberal investment policy to attract maximum foreign investment, where foreign investors can hold up to 100% equity in several economic sectors. As a result, the foreign direct investment in the Country has increased substantially over the past few years, thus differentiating Pakistan from many other countries of the region. Also, the vital indicators of Pakistan's economy have shown extra-ordinary improvement such as enhanced GDP and GNP, increased foreign exchange reserves, skyrocketing stock market performance, stable Pakistani currency and improved balance of payments. Per capita income has crossed US\$ 1561.



Pakistan's economy is gaining more strength with each passing year, underpinned by a buoyant private sector. The world is witnessing the real GDP of Pakistan maintaining a steady growth at one of the fastest rates in the history of the Country and among the highest in the economies of the world. The international trade is increasing owing to revolutionary changes in tariff structures, better international relations and growing domestic demands, both at the industrial as well as consumer levels. Major investments are underway in Engineering & Automobile manufacturing sector, ports and communication.

Current pace of development in Pakistan is no miracle but result of a dedicated and continuous effort by Government of Pakistan through implementing policies for deregulation, liberalization & privatization.



## PASDEC TO MODERNIZE MARBLE & GRANITE INDUSTRY OF PAKISTAN FOR EXPORTS

Background: In most of the countries, processing is done on highly sophisticated machinery for quality production. In Pakistan very few units are using these machines while rest of the industry uses locally fabricated machinery. The primitive mining techniques in vogue in Pakistan do not allow extraction of standard blocks. Major factors for the decline in Pakistan's Marble Industry are lack of quality production and inconsistent supply of raw material. The extraction in Pakistan mainly comprise boring of holes in the bedrock, filled with explosives to blast the block, resulting not only in high wastage but also in smaller sized blocks, substantially reducing the price. Standard quarry wastage in the world is taken at 50% of the gross produce; however, in Pakistan this reaches upto 73%.



To overcome the above factors the Government of Pakistan has formed Pakistan Stone Development Company "PASDEC", as a not-for-profit organization, which is involved in development of stone sector. PASDEC is carrying forward its vision to transform the dimension stone industry into a globally competitive player, taking the following initiatives:

- Develop Industrial & Market Information System
- Invest in Workforce Development
- Raise Value Chain Productivity
- Provide Strategic Partnership Joint Ventures & DFIs
- Export Marketing

### PASDEC's Future plans

- Up-gradation of 1400 quarries in next 15 years
- Development of 20 Marble Cities, 2000 state-of-the-artfactories
- Establish 20 training centers of mosaic, inlays, handicrafts and stone masonry
- Regular participation in Intl Stonefairs domestically & abroad
- Establish export promotion centers in Italy, Florida, China and Oman

### Socio Economic Impact of PASDEC's projects

- To achieve Exports target of US\$ 500 million by the year 2013
- To achieve Exports target of US\$ 2.4 billion by the year 2018
- To create Direct Employment for 4,000 to 8,000 persons
- To create Indirect Employment for 20,000 persons
- To achieve Reduction in Wastage from 85% to 45%
- To affect increase in average wages from PKR 4000 to 12000 p.m.
- To affect increase in Annual Production
- To affect increase in Exports of Stones



## Potential of Stone / Marble Industry of Pakistan

Pakistan contains major deposits of export quality marble, granite and onyx in wide range of colors, shades and patterns. All provinces in Pakistan have ornamental stone deposits. Balochistan has rich confirmed deposits of marble and granite in Khuzdar, Loralai, Lasbela and Chaghi districts. In NWFP, Malakand, Mardan, Hazara, Peshawar and Kohat divisions are high-potential areas where quarrying and mining is already taking place. Mohmand, Khyber, Bajaur, Orakzai, Khurram Agencies in FATA extract considerable quantities of marble. Punjab ornamental stone quarries/mines operate in Khushab and Mianwali. Nagarparkar in Province of Sindh boasts of gold colored stone which is highly priced in the global market. Some of the varieties are as under:he varieties are as under:

- |             |                |                |                      |
|-------------|----------------|----------------|----------------------|
| • Granite   | • King Gold    | • Rosa Brona   | • Nowshera Pink      |
| • Verona    | • Indus Gold   | • Burma Teak   | • Light Green Onyx   |
| • Champagne | • Black & Gold | • Trevira      | • Medium Green Onyx  |
| • Boticina  | • Black Zebra  | • Badal        | • Dark & Multi Green |
| • Fancy     | • Red Zebra    | • Ziarat White | • Onyx etc.etc.      |

Realizing export potential of this commodity, Government of Pakistan has established a MARBLE CITY on 600 acres of land at Hub-Balochistan under Lasbela Industrial Estate Development Authority "LIEDA". The largest cluster of processing industries of Marble, Granite & Onyx is located at Qasba Industrial Area, Karachi in close proximity to the Marble City.

Marble Cities are being established by PASDEC in the vicinity of mines all over Pakistan, incorporating the underlisted facilities with minimum quarrying standards at the extraction stage and minimum quality standards across rest of the value chain:

- Training Centres with state-of-the-art processing technology
- Engineering Units to support the Industry in upgrading technology
- Warehousing Facility to ensure an efficient inventory of raw material

Stone Strategy Working Group iSWOGi was formed under USAID to develop the potential of Marble & Granite Industry of Pakistan. On its recommendation, the Government abolished import duties on all quarrying and processing machineries to facilitate industry growth.

Pakistan is the 6th largest mineral extractor of marble and granite and has a place on world mining map. An Australian Company sold shares of Pakistan Marble Industry through Stock Exchange, which were heavily over-subscribed. The 4000 subscribers who acquired the script, included some of the largest institutional investors from Australia, Europe and Canada.



Value-addition to all marble products needs to be done with the help of modern machinery. It is considered that Pakistan is the right place for foreign investment in mining as well as training of manpower involved in the marble industry. Italy has shown willingness for barter trade for its machinery & technology for the marble industry in exchange with the Pakistani marble - the most suitable arrangement for setting joint ventures.

Italy is pioneer in introducing mining technology by extensive research and development. The businessmen of Italy and Pakistan must come together and draw benefits out of this exceptional opportunity. CONFINDUSTRIA MARMOMACCHINE - Assomarmomacchine (Italian Marmomacchine Association) the Italian association of manufacturers and users of machinery and equipment for working natural stone that directly represents over 320 Italian stone companies, in addition to various consortia and associations representing Italy's main extraction and processing districts participate in Stonefair Asia establishing "Italy Pavilion" to showcase their latest equipment & technology.

